

ORDER



Orders
Order / Rev: 169751
Alt Order #:
Product Desc: Martin Heinrich 10/30-11/6 Additional Or
Estimate: 12954
Flight Dates: 10/30/12 - 11/06/12
Original Date / Rev: 10/26/12 / 10/26/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/29/12	11/06/12	10	\$4,655.00	\$3,956.75

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2012	10	\$4,655.00	\$3,956.75	0.00
Totals	10	\$4,655.00	\$3,956.75	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KOB	26%	\$4,655.00
Market	100%	\$17,903.85

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$1,611.35
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$5,192.12
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$6,445.38
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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Flight Dates: 10/30/12 - 11/06/12

Advertiser: Heinrich for Senate
Product Desc: Martin Heinrich 10/30-11/6 Additional Or
Estimate: 12954
KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	10/30/12	11/06/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a MTWTF--	:30	1	\$425.00	3	0.00	NM	2	\$850.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 -T----- 1 \$425.00 0.00 Week: 11/05/12 11/11/12 -T----- 1 \$425.00 0.00														
N 2	All	10/30/12	11/06/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a MTWTF--	:30	1	\$600.00	2	0.00	NM	2	\$1,200.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 --W---- 1 \$600.00 0.00 Week: 11/05/12 11/11/12 M----- 1 \$600.00 0.00														
N 3	All	10/30/12	11/04/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p ---T---	:30	1	\$125.00	4	0.00	NM	1	\$125.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 ---T--- 1 \$125.00 0.00														
N 4	All	10/30/12	11/04/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p ---T---	:30	1	\$425.00	3	0.00	NM	1	\$425.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 ---T--- 1 \$425.00 0.00														
N 5	All	10/30/12	11/04/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p -T-----	:30	1	\$800.00	2	0.00	NM	1	\$800.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 -T----- 1 \$800.00 0.00														
N 6	All	10/30/12	11/04/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p --W----	:30	1	\$400.00	4	0.00	NM	1	\$400.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 --W---- 1 \$400.00 0.00														
N 7	All	10/30/12	11/04/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p ---T---	:30	1	\$800.00	3	0.00	NM	1	\$800.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 10/29/12 11/04/12 ---T--- 1 \$800.00 0.00														
N 8	All	11/05/12	11/06/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207am M-----	:30	1	\$55.00	6	0.00	NM	1	\$55.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> <u>Rating</u> Week: 11/05/12 11/11/12 M----- 1 \$55.00 0.00														

*Tax 1 Note: ABQ 7%.

Totals 10 \$4,655.00